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Seminar Title:
Leadership Skills For Challenging Times

Dates: 1/12/2010 through 1/14/2010

Instructor: Mike Coker

Location: St Louis Co & Municipal Police Academy - 1266 Sutter Ave, Wellston (St. Louis area), MO 63133

Hotel: Drury Inn- Airport - St. Louis, MO 800-325-0720
 \$94.99 Single/\$104.99 Double
 Identify as Public Agency Training Council to receive discounted rate

Registration Fee: \$295.00 Includes all training materials, and a Certificate of Completion.

Instructor Bio

Mike J. Coker

Sergeant Mike J. Coker (Retired) served as a police officer for 20 years in the Portsmouth, Virginia Police Department. Mike held several supervisory assignments during his tenure: Field Training Officer, Uniform Patrol Supervisor, Homicide and Robbery Squad Commander, Domestic Violence/Sex Crimes Supervisor, Robbery Task Force Squad Commander, Shift Commander, and Administrative Assistant to the Chief of Police.



Mike is a graduate of Virginia Polytechnic Institute and State University at Pamplin College in Blacksburg, Virginia. He currently lectures throughout the United States in "Leadership Skills for Challenging Times", "Administrative and Mid-Level Supervision", and "Command Leadership for Field Training Officers". Mike's leadership training is utilized by many city, county, state, and federal law enforcement agencies.

Course Objectives

Course Objectives:

Leadership is influence. Each of us has the power of influence. Becoming a leader you must recognize the potential in others, not to mention yourself. Accepting a new leadership position can be the most demanding and yet receive the least training. It is Mike's hope to share some innovative ideas to help in day-to-day operations from the supervisors role in a vehicle pursuit, to making critical decisions at the crime scene. In the spirit of Community Policing, it is important that we decipher the mission and vision of the organization and the real time impact it has on future leadership.

17th Annual National Conference
 Nov 30 - Dec 11 LAS VEGAS, NV!
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 Western States Training Conference

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Mission and Vision Statement: During this period, we will discuss the importance of knowing your mission and vision for your organization. It is imperative that each employee has a working knowledge of their role and the impact on the mission of the department. It starts with having a keen understanding of your current job function.

Innovative Ideas About Leadership: During the time allotted, we will discuss points to emphasize the Role of Leadership, and innovative theories of understanding people. One day you're one of the guys, the next, you're promoted. This is a tough adjustment to make. We will spend some time understanding what is needed to make this critical transition.

Confronting The Problem Employee: Regardless of the size of the organization, there will always be people who are hard to deal with or motivate. During this session we will uncover some innovative strategies in confronting this person without transferring them.

First Line Risk Management: As a leader we must take an affirmative role in training our people. During this period, we will discuss the cost of not training or monitoring our personnel. In addition, we will discuss the 12 Critical tasks that can reduce your liability risk.

Developing Your People: When was the last time you took the time to develop someone. During this period, we will tackle critical issues in prioritizing your workload while developing your personnel.

Accountable Leadership: Every supervisor in the organization has a responsibility to make sound decisions that benefit the citizens and the organization. During this period, we will discuss the COMPSTAT program and how it relates to Accountability. In addition, we will discuss what it takes to be an effective critical decision maker and taking responsibility for those decisions.

Media Relations: Your organization is only one case away from CNN broadcasting, "Live" from your city. During this period, we will discuss the importance of each level of leadership becoming aware of the pitfalls of dealing with the media.

Real Time Leadership: In today's world the need to have things instantaneous has caused a shift in leading as it relates to business. Critical issues involving day-to-day operations will cause leaders to speed up the learning curve in order to tackle these tough issues. During this period, we will discuss maintaining a positive work environment in which the truth can be told, core competencies of a leader, work assignments, and rotating personnel and transfers.

Critical Thinking Checklist: Checklist to assist in Critical Incidents: Homicide Scenes, Vehicle Pursuits, Civil Unrest, Missing Child (AMBER Alerts), Use of Force and Potential Terrorism in your city.

Upon Completion:

At the end of this training session, the participant

will have a working knowledge on how to:

- Dealing with the Problem Employee
- Decision Making
- The Role of the Mission and Vision Statement
- Delegating Assignments

In addition, the participant will become familiarized with:

- 2 Golden Rules of Leadership
- P.O.S.D.C.R.B.
- Performance Evaluations
- Level 5 Leadership
- Broken Window Theory
- Expectations

Note:

This leadership program is a principled-based program with precise, clear-cut directions to provide you with the necessary tools to fulfill your day-to-day leadership role. Critical Leadership for the New Supervisor infuses academic leadership principles into the self-need to break through old habits. If you are a New Supervisor, it is Mike's hope to make an investment into your leadership capital and if you are an experienced leader, he hopes to share some fresh perspectives of the evolution of leadership.

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